June 22, 2015

To: ACHD Commission
    Bruce Wong, Director

From: Josh Sharp
      Fleet Coordinator

Subject: MD-311 2015 3.5 Cubic Yard Loader

Agenda Date: July 1, 2015

Facts and Findings:

The Fleet Department has recently completed the formal bid process to purchase a new 3.5 cubic yard loader that will be a replacement for the current loader that is assigned to the Adams Grade crew. Bids were received and were reviewed for compliance by the Contract Administration Office.

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Total Cost</th>
<th>Cost Points</th>
<th>Spec Points</th>
<th>Total Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cesco</td>
<td>$141,775.00</td>
<td>352</td>
<td>279</td>
<td>631</td>
</tr>
<tr>
<td>Western States Equipment</td>
<td>$176,040.00</td>
<td>281</td>
<td>278</td>
<td>559</td>
</tr>
</tbody>
</table>

Fleet staff performed the bid reviews and found that Cesco was the lowest price bidder and also received the highest amount of points. The loader will be purchased and then converted to a lease with terms that provide the greatest benefit and cost savings to ACHD. The Staff Report was reviewed by ACHD Legal Staff and approved to go before the Commission.

Fiscal Impacts:

Maintenance has budgeted sufficient funds for the purchase of the 3.5 cubic yard loader that will be converted to a lease.

Account 675-4350

Staff Recommendation:

Staff recommends the ACHD Commission approve the purchase of the 2015, 624 John Deere loader from Cesco in the amount of $141,775.00. The purchase of the loader will be converted to a lease with approximate annual payment of $10,000.00.

cc: Timothy R Morgan, Maintenance Deputy Director