January 15, 2015

To:        ACHD Commission
Bruce Wong, Director

From:    Josh Sharp
Fleet Coordinator

Subject:  2015 Trailer Compressors

Agenda Date:    January 28, 2015

Facts and Findings:
Fleet Services has recently completed the formal bid process to obtain three new trailer mounted compressors. All will replace aging units from the fleet. Two bids were received and were reviewed by Contract Administration Office to insure compliance with Idaho law and ACHD Policy. Cesco achieved the highest score with an average of 319 out of 325 possible points.

<table>
<thead>
<tr>
<th>Vendor</th>
<th>Total Cost</th>
<th>Cost Points</th>
<th>Spec. Points</th>
<th>Total Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cesco</td>
<td>$67,560.00</td>
<td>98</td>
<td>221</td>
<td>319</td>
</tr>
<tr>
<td>MetroQuip</td>
<td>$66,638.61</td>
<td>100</td>
<td>210</td>
<td>310</td>
</tr>
</tbody>
</table>

Cesco was not the lowest bidder; MetroQuip was lower by $921.39. However, staff notes that Cesco met operationally significant specifications that were not met by the low bidder. Among other differences, the low bidder’s product was mounted on a narrower axle where the wheels sit beneath the unit. ACHD specified a wider axle that would allow the compressor to sit lower, with fenders covering the wheels, for more stable towing and to maintain fleet uniformity. The proposed Purchase Agreement and Staff Report were reviewed by ACHD Legal Staff and approved to go before the Commission.

Fiscal Impacts:
Maintenance budgeted sufficient funds in FY2015 budget for the purchase of two compressors. To stay within the approved budget, Fleet will issue a change order to change the quantity of units ordered from three to two, as bids came in higher than expected. Fleet estimated a bid total of $45,000 for this procurement. Across the manufacturers, prices jumped approx. $7,000 in 2015 per unit as they upgraded their products to be compliant with EPA Final Tier 4 emissions requirements. Replacing two units instead of three means one compressor will stay in service for an additional year before replacement. Replacement of an additional unit is already included in FY2016.

Staff Recommendation:
Staff recommends the ACHD Commission approve and execute the Purchase Agreement with Cesco in the amount of $67,560.

cc:  Timothy Morgan, Maintenance Deputy Director